



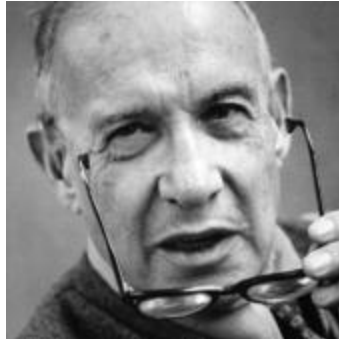
# Delhi Metropolitan Education

Affiliated to GGSIP University, New Delhi & Approved by Bar Council of India

## DME Management School

22 August 2018

### Notice: Peter Ferdinand Drucker Lecture



The Peter F. Drucker lecture is scheduled as under:

Speaker	Day & Date	Time	Venue	Topic
Vineet Sagar	Friday, 24 August	1400	Nelson Mandela Auditorium	Managing high Standards of Personal and Organizational Ethics across Different Cultures

**Peter Ferdinand Drucker**, November 19, 1909 – November 11, 2005) was an Austrian-born American management consultant, educator, and author, whose writings contributed to the philosophical and practical foundations of the modern business corporation. He was also a leader in the development of management education, he invented the concept known as Management by Objectives (MBO) and self-control, and he has been described as "the founder of modern management".

He is one of the best-known and most widely influential thinkers and writers on the subject of management theory and practice. His writings have predicted many of the major developments of the late twentieth century, including privatization and decentralization; the rise of Japan to economic world power; the decisive importance of marketing; and the emergence of the information society with its necessity of lifelong learning.<sup>[4]</sup> In 1959, Drucker coined the term "knowledge worker," and later in his life considered knowledge-worker productivity to be the next frontier of management.



Vineet Sagar is a senior executive with Exxon Mobil Corporation. He has worked in Lubricants division, Gas division among others in Exxon Mobil Corporation.

Exxon Mobil Corporation has consistently ranked among the Top 10 companies in the Fortune Global List. Its revenues in 2017 were approximately 237 BILLION U.S. dollars.

Vineet worked for Indian Oil Corporation for 14 years before joining Exxon in India as the Lubes Manager. He set up the Lubes business from scratch in Northern India and was one of the most successful managers of Exxon in India.

He moved to the challenging assignment of LNG gas in India and he has worked in Exxon Mobil Nigeria, Australia and India. A widely travelled man, vineet now works as Commercial Advisor in Exxon Mobil and is an authority on the very specialized domain of the commercial structures of Gas business over various geographies.

(Head)